



ABOUT FAQ

WHO WE ARE

- **FOUNDED 1985 AT THE REQUEST OF THE MANAGING PARTNERS OF ERNST & YOUNG**
- **CLIENTS IN BOTH PRIVATE & PUBLIC SECTORS**
- **PRIVATE SECTOR: GLOBAL 100 & SMALLER (MULTI-YEAR ENGAGEMENTS)...SOME EXAMPLES**



- **PUBLIC SECTOR: STATES, COUNTIES, CITIES, SCHOOL DISTRICTS, COLLEGES, HOSPITALS, ETC...SOME EXAMPLES**



WHAT WE DO

- **DELIVER SIGNIFICANT FINANCIAL BENEFIT TO CLIENTS BY ACCESSING PREVIOUSLY UNTAPPED SOURCES OF GOVERNMENT FUNDS**
 - IDENTIFY SOURCES (RESEARCH)
 - PREPARE DOCUMENTS (RESEARCH, ANALYSIS & COMPOSITION)
 - NEGOTIATE BENEFIT (IF DISCRETIONARY)
 - MANAGE DOCUMENTATION SUBMISSIONS (IF ANY)
 - NEGOTIATE CONTRACTS
 - MANAGE COLLECTIONS (ENSURE CLIENT RECEIVES FUNDS DIRECTLY)
 - MANAGE COMPLIANCE (AUDIT TRAILS, ETC.)
- **EXAMPLES FUNDS**
 - GRANTS (FOR EQUIPMENT, BUILDINGS, WORKING CAPITAL, JOBS CREATED/RETAINED, ETC.)
 - TAX MITIGATION (EXEMPTIONS, ABATEMENTS, CREDITS, TIF, ETC.)
 - WAGE SUBSIDIES (UP TO 100% FOR FIRST TWO YEARS NEW HIRES, ETC.)